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## SITUATION:

ENER-G, with its corporate office in Manchester, United Kingdom and offices located throughout England, Norway and Holland, is at the core of progressive life, providing commercial and industrial energy to meet the various needs and demands of the market. ENER-G has four offerings, which are featured throughout customer locations in Europe. These include Cogeneration, Renewable Energy, Energy Management and Energy from Waste. The company’s continued success stems from strength in their core beliefs, which are to provide accessible technology, add value to their clients, increase global awareness on energy-friendly technologies, and perform continual research and development.

## STRATEGY:

As ENER-G began its corporate implementation of J.D. Edwards/PeopleSoft EnterpriseOne, the company needed to find a reporting tool which was easy to use yet powerful enough to access their financial data in real-time, without requiring costly and continual consulting services for report production. ENER-G also wanted to eliminate the intermediate steps of manual entry of data which they were currently employing, to speed up their reporting process and ensure that the data they published was always accurate. Stephen Treagust, Business Systems and IT Project Manager, headed up a search for such a tool. After reviewing a number of options, including the ERP system’s own tool, he chose Spreadsheet Server and was able to immediately design and publish customized, real-time financial reports in Excel.

## RESULTS:

ENER-G’s deployment of Spreadsheet Server has been an overwhelming success, allowing the company to save 3 to 4 days in their month-end process of completing financial reports. Real-time data directly from J.D. Edwards into Excel with perfect accuracy every time eliminated time-consuming steps from their process and gave them confidence in their reports. Compared to other tools, Excel-based functionality meant minimal training and rapid adoption by ENER-G’s finance staff who already preferred to spend their time in Excel.



## LISTEN TO OUR CUSTOMER

*“Because Spreadsheet Server provides a real-time link to the ERP system data, the reports are exact. Before, because we had intermediary steps of manually entering the data it took a lot of time and could easily lead to typographical errors. Not with Spreadsheet Server; the data is always accurate and always real-time.”*

*“Because we have all used Excel, and we have quite a few Excel super-users, the best feature is the Excel interface. We can use our existing Excel skills to combine “if” statements, graphical analysis, macros, etc., with the real-time summary and detail financial data provided through Spreadsheet Server.”*

*“We would save hours on a weekly basis because it is real-time. Per month, we save 3-4 days at month-end because of the contribution of Spreadsheet Server. We saved money to our bottom line in consultancy time because we don’t have to spend excess resources in hiring outside reporting assistance.”*

*“Global actually listens to its customers, and they add to the software based on what customers need and want. The software is growing all the time. I like how simple it is to download, install and use the software. I am by no means an IT expert, but I could still do this by myself with no problem. This product has been a terrific tool for ENER-G.”*

— Stephen Treagust  
Business Systems and IT Project Manager  
ENER-G plc

