

**“At St. Johns Knits, we like that the formulas are straight-forward, accurate, and professional-looking the first time out. For me, what would have take an hour before now takes 15 minutes using Global Software Inc.’s Spreadsheet Server.”**

ST. JOHN

## USER QUICK FACTS

**Customer since:** 2004

**Users:** 16

**ERP System:** MOVEX®

**Products:**

- Spreadsheet Server
- Distribution Manager

**“The real advantage of Spreadsheet Server is that reporting doesn’t have to go to IS anymore. The users in our accounting department are managing it themselves. If it took an hour before to generate a report, it now takes 15 minutes.”**

**Kiki Anastopoulos  
Business Analyst  
St. Johns Knits**

## Introduction

Inspired by a knitting machine, a love for design and a drive for entrepreneurship, St. Johns Knits was launched over 42 years ago and continues to excel as a premier manufacturer of elegant knitwear, worldwide. They operate in over a dozen facilities, and employ over 5,000 people. With six fashion lines, their products are sold in 28 countries. St. Johns Knits prides itself on the continual commitment to quality and customer satisfaction as it has grown from a small family operated business to an international corporation.

## Situation & Strategy

Due to the tremendous growth in operations that St. Johns has witnessed over the past few decades, the need arose for a more sophisticated financial reporting and analysis system. The accounting staff wanted a solution that was Microsoft® Excel-based, accurate and provided dynamic financial reports, with minimal IT intervention. According to Kiki Anastopoulos, Business Analyst, they previously used 2 other reporting options. “One was an online, real-time report writer that came with MOVEX®. This tool was not pretty - we couldn’t make reports look nice with it. The other option was Crystal Reports which allowed us to make the reports look nice, but required that data be refreshed at least nightly, sometimes more and it took hours to run reports.” After much consideration of other solutions, St. Johns chose Spreadsheet Server for use with MOVEX®, a Global Software, Inc. application. The product was implemented in less than a day, and the accounting department was using it within hours.

## Results

Upon implementation of the Microsoft® Excel-based Spreadsheet Server, the users immediately recognized the benefits of the software. Spreadsheet Server for use with Movex application has cut their reporting time by seventy-five percent. St. John’s Knits also really benefits from the improvement in the ease of creating reports. Spreadsheet Server is very intuitive to the accounting department because they were already using Excel. It has nearly eliminated the need for IS involvement in the financial reporting process. Kiki Anastopoulos works in the IS department at St. Johns Knits and the number of reporting questions to her have diminished. She states, “I used to get questions at least once a week, but since we have implemented Spreadsheet Server, I have only gotten maybe one question total. I have not seen a report take more than 7 minutes to load which is significant time savings for St. Johns Knit.” The software is intuitive and ensures data integrity, due to the elimination of the need for manual entries of account information. In addition to the success they have experienced with Spreadsheet Server, St Johns has been overwhelmed with the support that Global Software, Inc. has provided from the pre-implementation phase to the present.



# St. Johns Knits Case Study

## Spreadsheet Automation Tools Utilized by St. Johns



Spreadsheet Server is a Microsoft Excel add-in that allows users to access 'live' data within Excel, while maintaining the ability to drill down to supporting details. Leverage the familiarity of Microsoft Excel as a reporting and analysis tool while providing up-to-the-minute dynamic data. Users of Spreadsheet Server can simply open a spreadsheet and watch the balances of their spreadsheet populate with dynamic financial balances. The unique drill down capability takes the tool to a new level of detail by allowing individual transactions to be monitored.



Distribution Manager automates the delivery of key business information to your critical users. Eliminate unnecessary printing, copying and e-mail attachments. Empower your users with a tool that delivers this business-critical information in an easy efficient manner. Benefits include automated, full delivery of reports and files through e-mail, printing, and archiving, unlimited file attachments of all types, ability to define key variables available to all spreadsheets, ability to provide custom parameters to spreadsheets prior to re-calculating, and much more.

*Global Software, Inc. supports 4,000+ customers in 40 countries across a variety of ERP platforms. Global is a proud partner of the MOVEX user community.*

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### CONTACT US:

Worldwide Headquarters | 3201 Beechleaf Court, Suite 170 | Raleigh, NC 27604 USA  
T. +1.919.872.7800 | F. +1.919.876.8205 | [glbsoft.com](http://glbsoft.com)